



CROP UPDATE

WELCOME!

We are proud to share this resource with you and look forward to continuing to support your success.

At Sensient Natural Ingredients, our Crop Update is designed to provide reliable, up-to-date insights into the crop status relevant to our ingredients portfolio. By combining input from trusted growers, and our industry expertise, this report empowers our partners in the food and beverage industries to navigate challenges, seize opportunities, and make informed decisions.

SNI is expanding its California acreage to meet growing demand for U.S.-grown onions and reduce supply risks from weather or disease. Due to uncertainty around tariffs, labor, and costs, customers are encouraged to lock in forward contracts to ensure stable supply and pricing.



ONION

U.S./CALIFORNIA GROWN

CURRENT CROP CONDITIONS

Planting for SNI's CY2025 onion crop is in progress with almost 80% of growing areas completed. The substantial acreage in Southern California was completed prior to the outbreak of the LA wildfires. The growing areas are well-outside of Los Angeles County and were never threatened by the disaster. SNI's Planting is also complete in Central California (San Joaquin Valley) and is on target to migrate north to Northern California, Oregon and Washington. Planting will continue through April-May.

HARVEST PROGRESS

SNI's 2024 onion crop, came in slightly below its aggressive CY2024 plan due to adverse weather conditions that prompted a localized outbreak of downy mildew in the Imperial Valley. Field Representatives, in anticipation of the potential spread from other crops to onion, acted swiftly to impede extensive proliferation, mitigating significant destruction of the sizable growing area.



NOTABLE INFO

- All piece sizes of US-grown onion - large chopped to powder - are available now.
- Strong demand for XLB, LB, Optical Index & Bulk Index controlled, chopped and granulated.
- Toasted onion is in stock; ready to ship.
- Organic onion is in high demand.
- Irradiation costs are rising, further impacting pricing.
- Potential tariff increases on imported onions could further drive up demand for US-Grown onion.



GARLIC

CALIFORNIA-GROWN

CURRENT CROP CONDITIONS

SNI's California-grown garlic crop is in the ground (planting completed in November 2024) and progressing according to plan. Weather conditions have been favorable thus far. Planting acreage is on par with prior year. SNI Field Representatives are keeping close watch on garlic plantings to ensure best grower practices are implemented, irrigation levels are optimum and any incidence of disease is swiftly eradicated. Diverse crop rotation to foster resilient farm ecosystems is part of SNI's regenerative agriculture practices. In addition, SNI's garlic is on drip irrigation to reduce overall water consumption.

MARKET OUTLOOK

Demand for domestic, sustainably-grown garlic and onion continues to increase. Impending tariff increases on Chinese and other imports may prompt constraints for foreign supply chains and further impact demand and pricing for US-grown garlic and onion.

Garlic costs, both domestic and imported, have climbed in recent months. Grower costs and operating expenses have risen dramatically, coupled with a below-average global supply available to satisfy escalating demand for certain piece sizes. Garlic prices will reflect these significantly higher input costs, especially for high-demand pieces, larger fractions and stringent OI (optical index) and BI (bulk index) specifications.



HARVEST PROGRESS

Harvesting has not yet begun, and as such, we expect the crop to yield as planned. As the crop reaches maturity and enters curing, we will monitor closely for any updated or changes in quality and output.

PARSLEY CALIFORNIA- GROWN

SNI's CY2025 parsley crop has benefitted from early rains and temperate weather this season, prompting harvest operations to kick off in early February.

Crops size is on par with prior year.



HARVEST PROGRESS

We're pleased to share that the first harvest of our parsley crop is scheduled to begin in February 2025. This initial harvest marks the start of what we anticipate to be a productive season. Following this primary harvest, a secondary round is projected to extend through May 2025, allowing for a steady and extended supply window.

MARKET OUTLOOK

As global import volumes decline, we're seeing a noticeable shift in buyer preference toward domestically sourced ingredients. This trend is particularly evident in the growing demand for California-grown parsley. California's ideal growing conditions and strict agricultural standards position our parsley as a premium choice in the marketplace.

We anticipate this upward demand trajectory to continue, presenting new opportunities for strategic partnerships and long-term planning.

